CONTRACT



WSFA 12 East Delano Ave. Montgomery, AL 36105 (334) 288-1212

www.wsfa.com

And:

Canal Partners Media 1027 33rd Street NW, Suite 140 Washington, DC 20007

•	Contract / Rev	vision		Alt Order #	
	1854008	/		08864311	
Product					
DOUG JONES FOR SENA	Т				
Contract Dates	Estimate #				
11/21/17 - 11/27/17	5103				
<u>Advertiser</u>			<u>Ori</u>	ginal Date	/ Revision
POL/Jones, Doug/D/Sena	ite		1	1/17/17	/ 11/28/17
	Billing Cycle	Billing	Cal	endar	Cash/Trade
	EOM/EÓC	Broadcast Account Executive			Cash
	Property			<u>xecutive</u>	Sales Office
	WSFA	Ryan E	Eddi	ins	HRP-Washingto
	Special Handi	ling			
	Demographic				
	Adults 35+				
	Agy Code	Advert	iser	Code	Product 1/2
	TV13041	836			967
	Agency Ref	4		Advertiser	Ref
	i			1	

No. No.
N 3 WSFA 11/24/17 11/24/17 WSFA 12 News at Six - MF 6-630pm Start Date Week: 11/20/17 11/26/17
Start Date End Date Weekdays Spots/Week Rate Spots/Week Rate Start Date End Date Weekdays Spots/Week Rate Rate Start Date End Date Weekdays Spots/Week Rate Rate Spots/Week Spots/Week Rate Spots/Week Spo
Week: 11/20/17 11/26/17 2 2 \$350.00 N 4 WSFA 11/27/17 11/27/17 11/27/17 11/27/17 11/27/17 12/03/17 ENTERTAINMENT TONIGH1630-7p :30 NM 1 \$325.00 N 5 WSFA 11/21/17 11/21/17 11/21/17 Entertainment tonigh1630-7p :30 NM 1 \$325.00 N 6 WSFA 11/20/17 11/26/17 11/
N 4 WSFA 11/27/17 11/27/17 ENTERTAINMENT TONIGH1630-7p :30 NM 1 \$325.00 N 5 WSFA 11/27/17 12/03/17 11/21/17 ENTERTAINMENT TONIGH1630-7p :30 NM 1 \$325.00 N 6 WSFA 11/22/17 11/26/17 11/26/17 ENTERTAINMENT TONIGH1630-7p :30 NM 1 \$325.00 N 6 WSFA 11/22/17 11/26/17 ENTERTAINMENT TONIGH1630-7p :30 NM 1 \$325.00 N 7 WSFA 11/23/17 11/26/17 ENTERTAINMENT TONIGH1630-7p :30 NM 1 \$325.00 N 7 WSFA 11/23/17 11/26/17 ENTERTAINMENT TONIGH1630-7p :30 NM 1 \$325.00 N 7 WSFA 11/23/17 11/23/17 ENTERTAINMENT TONIGH1630-7p :30 NM 1 \$325.00 N 8 WSFA 11/20/17 11/26/171 1 \$325.00 N 8 WSFA 11/24/17 11/24/17 ENTERTAINMENT TONIGH1630-7p :30 NM 1 \$325.00
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Start Date End Date Weekdays Spots/Week Rate S325.00
N 6 WSFA 11/22/17 11/22/17 ENTERTAINMENT TONIGH1630-7p :30 NM 1 \$325.00 Start Date End Date Weekdays Spots/Week Rate
Start Date End Date Weekdays Spots/Week Rate
Week: 11/20/17 11/26/17 1 1 \$325.00 N 7 WSFA 11/23/17 11/23/17 ENTERTAINMENT TONIGH7630-7p :30 NM 1 \$325.00 Start Date Week: 11/20/17 End Date Weekdays Spots/Week Rate 11/26/17 Rate 13/25.00 S325.00 N 8 WSFA 11/24/17 11/24/17 ENTERTAINMENT TONIGH7630-7p :30 NM 1 \$325.00
N 7 WSFA 11/23/17 11/23/17 ENTERTAINMENT TONIGH1630-7p :30 NM 1 \$325.00 Start Date End Date Weekdays Spots/Week Rate Week: 11/20/17 11/26/17 1 1 \$325.00 N 8 WSFA 11/24/17 11/24/17 ENTERTAINMENT TONIGH1630-7p :30 NM 1 \$325.00
Start Date Week End Date Date Weekdays Spots/Week Rate Rate Sign Sign Sign Sign Sign Sign Sign Sign
N 8 WSFA 11/24/17 11/24/17 ENTERTAINMENT TONIGH1630-7p :30 NM 1 \$325.00
N 6 WOLA LIZZALL CHICATOLOGIA
<u>Start Date </u>
N 9 WSFA 11/27/17 11/27/17 WSFA 12 News at Ten - MF 10-1035pm :30 NM 2 \$830.00
Start Date End Date Weekdays Spots/Week Rate
Week: 11/27/17 12/03/17 2 2 \$415.00
N 10 WSFA 11/21/17 11/21/17 WSFA 12 News at Ten - MF 10-1035pm :30 NM 2 \$830.00
Start Date End Date Weekdays Spots/Week Rate
Week: 11/20/17 11/26/17 -2 2 \$415.00 N 11 WSEA 11/22/17 11/22/17 WSEA 12 News at Ten - ME 10-1035pm :30 NM 2 \$830.00
N 11 WSFA 11/22/17 11/22/17 WSFA 12 News at Ten - MF 10-1035pm :30 NM 2 \$830.00 Start Date End Date Weekdays Spots/Week Rate
Week: 11/20/17 11/26/172 2 \$415.00
N 12 WSFA 11/23/17 11/23/17 WSFA 12 News at Ten - MF 10-1035pm :30 NM 0 \$0.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions.

The station may utilize various mediums to deliver advertisements to its viewers, including but not limited to, simulcast and/or delayed airings through mobile and internet applications and services. You must notify the station immediately if you do not have rights to your advertisements or any of its components beyond a television broadcast. Without such notice, the station may utilize various mediums beyond the television broadcast to reach its viewers.



www.wsfa.com

 Contract Dates
 Product
 Estimate #

 11/21/17 - 11/27/17
 DOUG JONES FOR SET 5103

| <u>Advertiser</u> | <u>Original Date / Revision</u> | POL/Jones, Doug/D/Sena | 11/17/17 / 11/28/17

	Start/End	Spots/			
*Line Ch Start Date End Date Description	Time	Days Length Week	Rate Type	Spots	Amount
Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 2 2	<u>Rate</u> \$415.00		-		
Spot Ch Date Range Description	Start/End Time	Weekdays Length	Rate Type		
1 WSFA 11/20/17-11/26/17 WSFA 12 News at Ten - M	F 10-1035pm	Th :30	\$415.00 NM		
Credited	E 40 400E	~h .00	#44E 00 NIM		
2 WSFA 11/20/17-11/26/17 WSFA 12 News at Ten - M Credited	- 10-1035pm	Th :30	\$415.00 NM		
N 13 WSFA 11/27/17 11/27/17 Today in Alabama 5am	5-530a	:30	NM	1	\$130.00
Start Date End Date Weekdays Spots/Week	Rate	.30	14141	'	ψ100.00
Week: 11/27/17 12/03/17 1 1	\$130.00				
N 14 WSFA 11/24/17 11/24/17 WSFA 12 News at Ten - MF	10-1035pm	:30	NM	2	\$830.00
Start Date End Date Weekdays Spots/Week	Rate				
Week: 11/20/17 11/26/172 2	\$415.00				A. 77 . 00
N 15 WSFA 11/27/17 11/27/17 Tonight Show	1035-1137pm	:30	NM	1	\$175.00
Start Date End Date Weekdays Spots/Week Week: 11/27/17 12/03/17 1 1	<u>Rate</u> \$175.00				
N 16 WSFA 11/21/17 11/21/17 Tonight Show	1035-1137pm	:30	NM	1 1	\$175.00
Start Date End Date Weekdays Spots/Week	Rate	.00			•
Week: 11/20/17 11/26/17 -1 1	\$175.00		•	1	
N 17 WSFA 11/22/17 11/22/17 Tonight Show	1035-1137pm	:30	NM	1	\$175.00
Start Date End Date Weekdays Spots/Week	Rate				
Week: 11/20/17 11/26/171 1	\$175.00			-	00.00
N 18 WSFA 11/23/17 11/23/17 Tonight Show Start Date End Date Weekdays Spots/Week	1035-1137pm	:30	NM	0	\$0.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/171 1	<u>Rate</u> \$175.00				
Spot Ch Date Range Description	Start/End Time	Weekdays Length	Rate Type		
1 WSFA 11/20/17-11/26/17 Tonight Show	1035-1137pm	Th :30	\$175.00 NM		
Credited				4	
N 19 WSFA 11/24/17 11/24/17 Tonight Show	1035-1137pm	:30	NM	1	\$175.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/171 1	<u>Rate</u> \$175.00				
		-20	NM	1 1	\$15.00
N 20 WSFA 11/27/17 11/27/17 Late Night w/ Seth Meyers Start Date End Date Weekdays Spots/Week	1137p-1237x Rate	:30	INIV	1	\$15.00
Week: 11/27/17 12/03/17 1 1	\$15.00				
N 21 WSFA 11/21/17 11/21/17 Late Night w/ Seth Meyers	1137p-1237x	:30	· NM	1	\$15.00
Start Date End Date Weekdays Spots/Week	Rate				
Week: 11/20/17 11/26/17 -1 1	\$15.00			4	
N 22 WSFA 11/22/17 11/22/17 Late Night w/ Seth Meyers	1137p-1237x	:30	NM	1	\$15.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/171 1	<u>Rate</u> \$15.00				
		:30	NM	0	\$0.00
N 23 WSFA 11/23/17 11/23/17 Late Night w/ Seth Meyers Start Date End Date Weekdays Spots/Week	1137p-1237x Rate	.50	IAIAI	ľ	Ψ0.00
Week: 11/20/17 11/26/171 1	\$15.00		•	1	
Spot Ch Date Range Description	Start/End Time	Weekdays Length	Rate Type	19	
1 WSFA 11/20/17-11/26/17 Late Night w/ Seth Meyers	1137p-1237x	Th :30	\$15.00 NM	1	
Credited			* 1 * *	1 .	6400.00
N 24 WSFA 11/21/17 11/21/17 Today in Alabama 5am	5-530a	:30	NM	1	\$130.00

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broadcast to reach its viewers.

This station does not discriminate in advertising contracts on the basis of race or ethnicity. Any provision in any order or agreement for advertising that purports to discriminate on the basis of race or ethnicity, even if handwritten, typed or otherwise made a part of a particular contract, is hereby rejected.

Print Date 12/04/17

Page 3 of 12

WSFA 12 East Delano Ave. Montgomery, AL 36105 (334) 288-1212

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Contract / Revision Alt Order# 08864311 1854008 /

Contract Dates Estimate # Product DOUG JONES FOR SET 5103 11/21/17 - 11/27/17

Original Date / Revision <u>Advertiser</u> 11/17/17 / 11/28/17 POL/Jones, Doug/D/Sena

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week Rate	Type Spots	Amount
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/17 -1 1	<u>Rate</u> \$130.00			
N 25 WSFA 11/24/17 11/24/17 Late Night w/ Seth Meyers Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/171 1	1137p-1237x <u>Rate</u> \$15.00	:30	NM	\$15.00
N 26 WSFA 11/27/17 11/27/17 The Voice Start Date End Date Weekdays Spots/Week Week: 11/27/17 12/03/17 2 2	7-9pm <u>Rate</u> \$600.00	:30	NM 2	\$1,200.00
N 27 WSFA 11/21/17 11/21/17 This Is Us Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 -1 1	8-9pm <u>Rate</u> \$600.00	:30	NM	\$600.00
N 28 WSFA 11/25/17 11/25/17 NBC Saturday Today Show Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 3- 3	6-8am <u>Rate</u> \$45.00	:30 .	NM 3	\$ \$135.00
D 29 WSFA 11/25/17 11/25/17 Notre Dame Football	230p-6p	:30	NM (\$0.00
D 30 WSFA 11/25/17 11/25/17 Nascar Daytime	230p-6p	:30	NM (\$0.00
N 31 WSFA 11/25/17 11/25/17 WSFA 12 News at Six-Sat	Sa 6-7pm <u>Rate</u> \$80.00	:30	NM 2	\$160.00
N 32 WSFA 11/25/17 11/25/17 WSFA 12 News at Ten - Sar	t 10-1030pm <u>Rate</u> \$265.00	:30	NM 2	2 \$530.00
N 33 WSFA 11/25/17 11/25/17 NET Saturday Night Live Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/171- 1	1030p-12x <u>Rate</u> \$115.00	:30	NM	\$115.00
N 34 WSFA 11/25/17 11/25/17 ET WEEKEND Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/171 1	1203-103x <u>Rate</u> \$10.00	:30	NM	\$10.00
N 35 WSFA 11/22/17 11/22/17 Today in Alabama 5am Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/171 1	5-530a <u>Rate</u> \$130.00	:30	NM ·	\$130.00
N 36 WSFA 11/26/17 11/26/17 NET NBC Sunday Today Sh	1c7-8a <u>Rate</u> \$45.00	:30	NM 2	2 \$90.00
N 37 WSFA 11/26/17 11/26/17 NET NBC Meet The Press Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 2 2	8-9a <u>Rate</u> \$45.00	:30	NM ·	\$45.00
Spot Ch Date Range Description 1 WSFA 11/20/17-11/26/17 NET NBC Meet The Press Credited	Start/End Time 8-9a	Weekdays Length Rate St :30 \$45.00	Type NM	
N 38 WSFA 11/26/17 11/26/17 WSFA News Sunday AM <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/171 1	9-930a <u>Rate</u> \$20.00	:30	NM	\$20.00
D 39 WSFA 11/26/17 11/26/17 NET Soccer	11a-1p	:30 •	NM (\$0.00
D 40 WSFA 11/26/17 11/26/17 Nascar Daytime	1p-5p	:30	NM (\$0.00
D 41 WSFA 11/26/17 11/26/17 Nascar Daytime	130-5p	:30	NM	\$0.00

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 Contract Dates
 Product
 Estimate #

 11/21/17 - 11/27/17
 DOUG JONES FOR SEI 5103

| <u>Advertiser</u> | <u>Original Date / Revision</u> | POL/Jones, Doug/D/Sena | 11/17/17 / 11/28/17

D 42 WSFA 11/26/17 11/26/17 VIET NBC Horse Racing Various :30	*Line Ch Start Date End Date Description	Start/End Time	Spots/ Spots/ Days Length Week Rate	Type Spots	Amount
N 43 WSFA 11/28/17 11/28/17 Today in Alabama 530a Sant Date End Date Meekdays SpotsWeek Sant Date End Date Meekdays SpotsWeek Sant Date Sa	D 42 WSFA 11/26/17 11/26/17 NET NRC Horse Racing	Various	:30	NM 0	\$0.00
N	N 43 WSFA 11/26/17 11/26/17 WSFA 12 News at Five-Sun Start Date End Date Weekdays Spots/Week	Su 5-530p <u>Rate</u>		NM 1	\$90.00
N 46 WSFA 11/23/17 11/28/17 Today in Alabama 5am Start Date Mekek 21/20/17 11/28/17 NFL Football Soots/Week \$130.00 Soots/Week \$130.00 Soots/Week \$130.00 Soots/Week \$130.00 Soots/Week \$130.00 Soots/Week \$130.00 Soots/Week \$14/20/17 \$11/28/17 Soots/Week \$130.00 Soots/Week \$14/20/17 \$11/28	D 44 WSFA 11/25/17 11/25/17 Notre Dame Football	630p-10p	:30	NM 0	\$0.00
No.	D 45 WSFA 11/26/17 11/26/17 Sunday Hour 2	7-8PM	:30	NM 0	\$0.00
Week: 11/20/17 11/26/17 11/	N 46 WSFA 11/23/17 11/23/17 Today in Alabama 5am	5-530a	:30	NM 1	\$130.00
N 48 WSFA 11/26/17 17/26/17					
N 48 WSFA 11/26/17			:30	NM 1	\$500.00
N 48 WSFA 11/26/17					
N 49 WSFA 11/26/17 11/26/17			:30	NM 1	\$150.00
N 49 WSFA 11/26/17 11/26/17	Start Date End Date Weekdays Spots/Week	Rate	•		
Neek: 11/20/17 11/26/17 17/		\$150.00			***
Neek: 11/20/17 11/26/17 11/26/17 11/26/17 11/26/17 11/20/17 11/26/17 1		•	:30	NM 0	\$0.00
Spot Ch Date Range Description Start/End Time Weekdays Length Rate Type N/M					
N 50 WSFA 11/26/17		Start/End Time	Weekdays Length Rate		
N 50 WSFA 11/26/17 11/26/17 11/26/17 LF SU 1130p-12x 1130p12x Start Date End Date Weekdays Spots/Week Rate S5.00 Start Date End Date Weekdays Spots/Week Rate Week: 11/20/17 11/26/17 -1 1 St50.00 Start Date End Date Weekdays Spots/Week Rate Week: 11/20/17 11/26/17 -1 1 St50.00 Start Date End Date Weekdays Spots/Week Rate Start Date End Date Weekdays Spots/Week Rate Start Date End Date Weekdays Spots/Week Rate Start Date End Date Weekdays Spots/Week Start Date End Date Weekdays Spots/Wee	,	11-1130p	St :30 \$15.00	NM	
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No. Start Date End Date Weekdays Spots/Week Start	•	•	:30	Mivi	Ψ3.00
Start Date End Date Weekdays Spots/Week Start Date Weekdays Spots/Week Start Date Start Date End Date Weekdays Spots/Week Start Date Start Date End Date Weekdays Spots/Week Start Date Start Date End Date Weekdays Spots/Week Start Date Start Da					
Week: 11/20/17 11/26/17 2- 2 \$130.00	N 51 WSFA 11/24/17 11/24/17 Today in Alabama 5am	5-530a	:30	NM 2	\$260.00
N 52 WSFA 11/27/17				:	
Start Date End Date Weekdays Spots/Week Rate \$150.00 \$150.00 \$150.00 \$150.00 \$150.00 \$150.00 \$150.00 \$150.00 \$150.00 \$150.00 \$150.00 \$150.00 \$150.00 \$150.00 \$150.00 \$150.00 \$150.00 \$150.00 \$:30	NM 1	\$150.00
Week: 11/27/17 12/03/17 1 1 \$150.00 N 53 WSFA 11/21/17 11/21/17 Today in Alabama 530a 528am-6am :30 NM 1 \$150.00 Week: 11/20/17 End Date Weekdays Spots/Week Tu/20/17 Not Alabama 530a 528am-6am :30 NM 1 \$150.00 N 54 WSFA 11/22/17 11/22/17 Today in Alabama 530a 528am-6am :30 NM 1 \$150.00 N 55 WSFA 11/23/17 11/26/17 —-1 1 \$150.00 NM 1 \$150.00 N 57 WSFA 11/24/17 11/26/17 —-1 1 \$150.00 NM 1 \$150.00 N 57 WSFA 11/24/17 11/26/17 —-1 1 \$150.00 NM 1 \$150.00 N 57 WSFA 11/24/17 11/26/17 —-1 1 \$150.00 NM 1 \$150.00 N 58 WSFA 11/27/17 11/26/17 —-1 1 \$150.00 NM 1 \$150.00 N 58 WSFA 11/27/17 11/26/17 <t< td=""><td></td><td>_</td><td>.30</td><td>,</td><td>4,00,00</td></t<>		_	.30	,	4,00,00
Start Date Hold Date Weekdays Spots/Week Rate \$150.00			•		
Week: 11/20/17 11/26/17 -1 1 \$150.00 N 54 WSFA 11/22/17 11/22/17 11/22/17 Today in Alabama 530a Start Date Week: End Date 11/26/17 -1 Weekdays Spots/Week \$150.00 Rate \$150.00 N 55 WSFA 11/23/17 11/23/17 Today in Alabama 530a Start Date Week: 11/26/17 1			:30	NM 1	\$150.00
N 54 WSFA 11/22/17 11/22/17 Today in Alabama 530a 528am-6am 30 NM 1 \$150.00 Start Date End Date Weekdays Spots/Week Rate \$150.00		•			
Start Date End Date Weekdays Spots/Week Rate Start Date End Date Weekdays Spots/Week Rate Start Date End Date Meekdays Spots/Week Rate Start Date End Date Meekdays Spots/Week Rate Start Date End Date Meekdays Spots/Week Start Date Start Date End Date Meekdays Spots/Week Start Date End Date Meekdays Spots/Week Start Date End Date Meekdays Spots/Week Rate Start Date End Date Meekdays Spots/Week Rate Start Date End Date Meekdays Spots/Week Start Date Start Date End Date Meekdays Spots/Week Start Date Start Date End Date Meekdays Spots/Week Rate Start Date Start Date End Date Meekdays Spots/Week Rate Start Date Start D			:30	NM 1	\$150.00
N 55 WSFA 11/23/17 11/23/17 Today in Alabama 530a 528am-6am :30 NM 1 \$150.00 Start Date End Date Weekdays Spots/Week 11/20/17 11/24/17 Today in Alabama 530a 528am-6am :30 NM 1 \$150.00 N 57 WSFA 11/24/17 11/24/17 Today in Alabama 530a 528am-6am :30 NM 1 \$150.00 Start Date End Date Weekdays Spots/Week Rate					·
Start Date Week: 11/20/17 End Date 11/26/17 Weekdays1 Spots/Week 150.00 Rate 150.00 N 57 WSFA 11/24/17 11/24/17 Today in Alabama 530a 528am-6am 530a 528am	Week: 11/20/17 11/26/171 1	\$150.00			
Week: 11/20/17 11/26/17 1 1 \$150.00 N 57 WSFA 11/24/17 11/24/17 Today in Alabama 530a 528am-6am :30 NM 1 \$150.00 Start Date Week End Date 11/26/17 Weekdays Spots/Week 15/50.00 Rate 15/50.00 N 58 WSFA 11/27/17 11/27/17 Today in Alabama 6a-7a (30 NM 2 \$530.00 Start Date Date Weekdays Spots/Week Week: 11/27/17 Rate 12/03/17 Rate 2655.00	•		:30	NM 1	\$150.00
N 57 WSFA 11/24/17 11/24/17 Today in Alabama 530a 528am-6am :30 NM 1 \$150.00 Start Date End Date Weekdays Spots/Week Rate \$150.00					
Start Date Week: 11/20/17 End Date 11/26/17 Weekdays Spots/Week 15/50.00 Rate 15/50.00 N 58 WSFA 11/27/17 11/27/17 Today In Alabama 6a-7a 30 30 NM 2 \$530.00 Start Date Week 11/27/17 End Date Weekdays 2 2 Spots/Week Rate 2 2 Rate 2 2 \$265.00			:30	NM 1	\$150.00
N 58 WSFA 11/27/17 11/27/17 Today In Alabama 6a-7a :30 NM 2 \$530.00 Start Date End Date Weekdays Spots/Week Rate Week: 11/27/17 12/03/17 2 2 \$265.00		<u>Rate</u>			
Start Date End Date Weekdays Spots/Week Rate Week: 11/27/17 12/03/17 2 2 \$265.00	Week: 11/20/17 11/26/171 1	\$150.00			
Week: 11/27/17 12/03/17 2 2 \$265.00			:30	NM 2	\$530.00
0.000.00					
14 39 WOLATIZITI TOday ili Alabatila Su 74	N 59 WSFA 11/21/17 11/21/17 Today In Alabama	6a-7a	:30	NM 2	\$530.00

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This station does not discriminate in advertising contracts on the basis of race or ethnicity. Any provision in any order or agreement for advertising that purports to discriminate on the basis of race or ethnicity, even if handwritten, typed or otherwise made a part of a particular contract, is hereby rejected.



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 Contract Dates
 Product
 Estimate #

 11/21/17 - 11/27/17
 DOUG JONES FOR SEI 5103

 Advertiser
 Original Date / Revision

 POL/Jones, Doug/D/Sena
 11/17/17 / 11/28/17

*Nine Ch Otest Date End Date Decembring	Start/End Time	Spots/	Tuno Cnoto	Amount
*Line Ch Start Date End Date Description		Days Length Week . Rate	Type Spots	Amount
Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 -2 2	<u>Rate</u> \$265.00			
N 60 WSFA 11/22/17 11/22/17 Today In Alabama	6a-7a	:30	NM 2	\$530.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/172 2	<u>Rate</u> \$265.00			
N 61 WSFA 11/23/17 11/23/17 Today In Alabama	6a-7a	:30	NM 2	\$530.00
Start Date End Date Weekdays Spots/Week	<u>Rate</u>			
Week: 11/20/17 11/26/172 2	\$265.00			
N 62 WSFA 11/24/17 11/24/17 Today In Alabama	6a-7a	:30	NM 2	\$530.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/172 2	<u>Rate</u> \$265.00			
N 63 WSFA 11/27/17 11/27/17 NBC Today Show	7-9am	:30	NM 3	\$345.00
Start Date End Date Weekdays Spots/Week	Rate	.50	14,00	Q0-10.00
Week: 11/27/17 12/03/17 3 3	\$11 5.00			
N 64 WSFA 11/21/17 11/21/17 NBC Today Show	7-9am	:30	NM 3	\$345.00
Start Date End Date Weekdays Spots/Week	Rate	•		
Week: 11/20/17 11/26/17 -3 3	\$115.00			0045.00
N 65 WSFA 11/22/17 11/22/17 NBC Today Show	7-9am	:30	NM 3	\$345.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/173 3	<u>Rate</u> \$115.00			
N 66 WSFA 11/23/17 11/23/17 NBC Today Show	7-9am	:30	NM 3	\$345.00
Start Date End Date Weekdays Spots/Week	Rate	.00		********
Week: 11/20/17 11/26/173 3	\$115.00			
N 68 WSFA 11/24/17 11/24/17 NBC Today Show	7-9am	:30	NM 3	\$345.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/173 3	Rate			
	\$115.00	.20	NM 2	\$150.00
N 69 WSFA 11/27/17 11/27/17 NBC Today 2 Start Date End Date Weekdays Spots/Week	9-10am <u>Rate</u>	:30	INIVI Z	\$150.00
Week: 11/27/17 12/03/17 2 2	\$75.00			
N 70 WSFA 11/21/17 11/21/17 NBC Today 2	9-10am	:30	NM 2	\$150.00
Start Date End Date Weekdays Spots/Week	<u>Rate</u>			
Week: 11/20/17 11/26/17 -2 2	\$75.00			
N 71 WSFA 11/22/17 11/22/17 NBC Today 2	9-10am	:30	NM 2	\$150.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/172 2	<u>Rate</u> \$75.00		1	
N 72 WSFA 11/23/17 11/23/17 NBC Today 2	9-10am	:30	NM 0	\$0.00
Start Date End Date Weekdays Spots/Week	Rate	.50		40,00
Week: 11/20/17 11/26/172 2	\$75.00		1	
Spot Ch Date Range Description	Start/End Time	Weekdays Length Rate	<u>Type</u>	
1 WSFA 11/20/17-11/26/17 NBC Today 2	9-10am	Th :30 .\$ 75.00	NM	
Credited 2 WSFA 11/20/17-11/26/17 NBC Today 2	9-10am	Th :30 \$75.00	NM	
Credited Visit 11/20/11 Visit 10/20/11	J . J . J . J . J	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
N 73 WSFA 11/24/17 11/24/17 NBC Today 2	9-10am	:30	NM 2	\$150.00
Start Date	<u>Rate</u>		1	
Week: 11/20/17 11/26/172 2	\$75.00			
N 74 WSFA 11/27/17 11/27/17 NBC Today with Kathie Lee	10-11am	:30	NM 2	\$150.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

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 Contract Dates
 Product
 Estimate #

 11/21/17 - 11/27/17
 DOUG JONES FOR SE 5103

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week	Rate Type S	Spots	Amount
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/27/17 12/03/17 2 2	<u>Rate</u> \$75.00		,		
N 75 WSFA 11/21/17 11/21/17 NBC Today with Kathie Lee Start Date		:30	NM	2	\$150.00
N 76 WSFA 11/22/17 11/22/17 NBC Today with Kathie Lee Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/172 2	10-11am <u>Rate</u> \$75.00	:30	NM	2	\$150.00
N 77 WSFA 11/23/17 11/23/17 NBC Today with Kathie Lee Start Date	10-11am <u>Rate</u> \$75.00	:30	, NM	0	\$0.00
Spot Ch Date Range Description 1 WSFA 11/20/17-11/26/17 NBC Today with Kathie Lee Credited	Start/End Time 10-11am	Weekdays Length	<u>Rate Type</u> \$75.00 NM		
2 WSFA 11/20/17-11/26/17 NBC Today with Kathie Lee	e 10-11am	Th :30	\$75.00 NM		
N 79 WSFA 11/24/17 11/24/17 NBC Today with Kathie Lee Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/172 2	10-11am <u>Rate</u> \$75.00	:30	NM •	2	\$150.00
N 80 WSFA 11/27/17 11/27/17 ALABAMA LIVE @ 11A Start Date	11-1130Am <u>Rate</u> \$45.00	:30	NM	1	\$45.00
N 81 WSFA 11/21/17 11/21/17 ALABAMA LIVE @ 11A Start Date	11-1130Am <u>Rate</u> \$45.00	:30	NM	1	\$45.00
N 82 WSFA 11/22/17 11/22/17 ALABAMA LIVE @ 11A Start Date	11-1130Am <u>Rate</u> \$45.00	:30	• NM	1	\$45.00
N 83 WSFA 11/23/17 11/23/17 ALABAMA LIVE @ 11A Start Date	11-1130Am <u>Rate</u> \$45.00	:30	NM	0	\$0.00
Spot Ch Date Range Description 1 WSFA 11/20/17-11/26/17 ALABAMA LIVE @ 11A Credited	Start/End Time 11-1130Am	Weekdays Length :30	<u>Rate Type</u> \$45.00 NM		
N 84 WSFA 11/24/17 11/24/17 ALABAMA LIVE @ 11A Start Date	11-1130Am <u>Rate</u> \$45.00	:30	NM	1	\$45.00
N 85 WSFA 11/27/17 11/27/17 ALABAMA LIVE @ 1130AN Start Date		:30	NM	1	\$45.00
N 86 WSFA 11/21/17 11/21/17 ALABAMA LIVE @ 1130AM <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u>		:30	NM ·	1	\$45.00
Week: 11/20/17 11/26/17 -1 1 N 87 WSFA 11/22/17 11/22/17 ALABAMA LIVE @ 1130AN Start Date End Date Weekdays Spots/Week	1 1130A-12P <u>Rate</u>	:30	NM	1	\$45.00
Week: 11/20/17 11/26/171 1 N 88 WSFA 11/23/17 11/23/17 ALABAMA LIVE @ 1130AN	\$45.00 I 1130A-12P	:30	NM	0	\$0.00

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Print Date 12/04/17

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WSFA 12 East Delano Ave. Montgomery, AL 36105 (334) 288-1212

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 Contract Dates
 Product
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 11/21/17 - 11/27/17
 DOUG JONES FOR SEI 5103

Advertiser , Original Date / Revision
POL/Jones, Doug/D/Sena 11/17/17 / 11/28/17

*Line Ch Start Date End Date Description	Start/End Time	Spots Days Length Week		Type Spots	Amount
Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/171 1 Spot Ch Date Range Description 1 WSFA 11/20/17-11/26/17 ALABAMA LIVE @ 1130AM Credited	Rate \$45.00 Start/End Time 1 1130A-12P	Weekdays Length	<u>Rate</u> •\$45.00	<u>Type</u> NM	
N 90 WSFA 11/24/17 11/24/17 ALABAMA LIVE @ 1130AM Start Date	1130A-12P <u>Rate</u> \$45.00	:30		NM 1	\$45.00
N 91 WSFA 11/27/17 11/27/17 WSFA 12 News at Noon Start Date End Date Weekdays Spots/Week Week: 11/27/17 12/03/17 1 1	12-1230pm <u>Rate</u> \$150,00	:30		NM 1	\$150.00
N 92 WSFA 11/21/17 11/21/17 WSFA 12 News at Noon Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 -1 1	12-1230pm <u>Rate</u> \$150.00	:30	•	NM 1	\$150.00
N 93 WSFA 11/22/17 11/22/17 WSFA 12 News at Noon Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/171 1	12-1230pm <u>Rate</u> \$150.00	:30		NM 1	\$150.00
N 94 WSFA 11/23/17 11/23/17 WSFA 12 News at Noon Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/171 1	12-1230pm <u>Rate</u> \$150.00	:30	•	NM 0	\$0.00
Spot Ch Date Range Description 1 WSFA 11/20/17-11/26/17 WSFA 12 News at Noon Credited	Start/End Time 12-1230pm	Weekdays LengthTh :30	<u>Rate</u> \$150.00	Type NM	
N 95 WSFA 11/24/17 11/24/17 WSFA 12 News at Noon Start Date	12-1230pm <u>Rate</u> \$150.00 <u>Start/End Time</u>	:30 <u>Weekdays</u> <u>Length</u>	Rate	NM 0	\$0.00
1 WSFA 11/20/17-11/26/17 WSFA 12 News at Noon Credited	12-1230pm	F :30	\$150.00	NM .	0450.00
N 96 WSFA 11/27/17 11/27/17 NET Days of Our Lives Start Date End Date Weekdays Spots/Week Week: 11/27/17 12/03/17 1 1	1230-130p <u>Rate</u> \$150.00	:30		NM 1	\$150.00
N 97 WSFA 11/21/17 11/21/17 NET Days of Our Lives Start Date	1230-130p <u>Rate</u> \$150.00	:30		NM 1	\$150.00
N 98 WSFA 11/22/17 11/22/17 NET Days of Our Lives Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/171 1	1230-130p <u>Rate</u> \$150.00	:30	4	NM 1	\$150.00
N 99 WSFA 11/23/17 11/23/17 NET Days of Our Lives Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/171 1	1230-130p <u>Rate</u> \$150.00	:30		NM 0	\$0.00
Spot Ch Date Range Description 1 WSFA 11/20/17-11/26/17 NET Days of Our Lives Credited	Start/End Time 1230-130p	Weekdays Length	<u>Rate</u> \$150.00	Type NM	
N 100 WSFA 11/27/17	430-5a <u>Rate</u> \$10.00	:30		NM 1	\$10.00

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| Contract / Revision | Alt Order # | 1854008 / 08864311

 Contract Dates
 Product
 Estimate #

 11/21/17 - 11/27/17
 DOUG JONES FOR SET 5103

| <u>Advertiser</u> | <u>Original Date / Revision</u> | POL/Jones, Doug/D/Sena | 11/17/17 / 11/28/17

	Start/End	Spots/	•		
*Line Ch Start Date End Date Description	Time	Days Length Week	Rate T	ype Spots	Amount
N 101 WSFA 11/24/17 11/24/17 NET Days of Our Lives	1230-130p	:30		NM 0	\$0.00
Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/171 1	<u>Rate</u> \$150.00				
Spot Ch Date Range Description	Start/End Time	Weekdays Length	Rate T	ype	
1 WSFA 11/20/17-11/26/17 NET Days of Our Lives	1230-130p	F: :30	\$150.00	NM	
Credited					
N 102 WSFA 11/27/17 11/27/17 RIGHT THIS MINUTES Start Date End Date Weekdays Spots/Week	130-2p Rate	:30		NM 1	\$30.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/27/17 12/03/17 1 1	\$30.00				
N 103 WSFA 11/21/17 11/21/17 RIGHT THIS MINUTES	130-2p	:30		NM 1	\$30.00
Start Date End Date Weekdays Spots/Week	Rate				
Week: 11/20/17 11/26/17 -1 1	\$30.00	:30		NM 1	\$30.00
N 104 WSFA 11/22/17 11/22/17 RIGHT THIS MINUTES Start Date End Date Weekdays Spots/Week	130-2p Rate	.30	•	INIVI	ψ30.00
Week: 11/20/17 11/26/171 1	\$30.00				
N 105 WSFA 11/23/17 11/23/17 RIGHT THIS MINUTES	130-2p	. :30		NM 0	\$0.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/171 1	<u>Rate</u> \$30.00				
Spot Ch Date Range Description	Start/End Time	Weekdays Length	Rate <u>T</u>	ype	
1 WSFA 11/20/17-11/26/17 RIGHT THIS MINUTES	130-2p	Th :30	\$30.00	NM	
Credited					
N 106 WSFA 11/24/17 11/24/17 RIGHT THIS MINUTES	130-2p Rate	:30	•	NM 0	\$0.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/171 1	\$30.00				
Spot Ch Date Range Description	Start/End Time	Weekdays Length	***************************************	ype	
1 WSFA 11/20/17-11/26/17 RIGHT THIS MINUTES	130-2p	F :30	\$ 30.00	NM	
Credited	2.2	:30		NM 1	\$25.00
N 107 WSFA 11/27/17 11/27/17 HARRY Start Date End Date Weekdays Spots/Week	2-3p Rate	.30		14101	Ψ23.00
Week: 11/27/17 12/03/17 1 1	\$25.00				
N 108 WSFA 11/21/17 11/21/17 HARRY	2-3p	:30		NM 1	\$25.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/17 -1 1	<u>Rate</u> \$25.00				
N 109 WSFA 11/22/17 11/22/17 HARRY	2-3p	:30		NM 1	\$25.00
Start Date End Date Weekdays Spots/Week	Rate	.00			******
Week: 11/20/17 11/26/171 1	\$25.00				
N 110 WSFA 11/23/17 11/23/17 HARRY	2-3p	:30		NM 0	\$0.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/171 1	<u>Rate</u> \$25.00		•		
Spot Ch Date Range Description	Start/End Time	Weekdays Length		ype	
1 WSFA 11/20/17-11/26/17 HARRY	2-3p	Th :30	\$25.00	NM	
Credited	100.5	00		NIM 4	\$10.00
N 111 WSFA 11/21/17 11/21/17 Today in Alabama 430am <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u>	430-5a Rate	:30		NM 1	\$10.00
Week: 11/20/17 11/26/17 -1 1	\$10.00				
N 112 WSFA 11/24/17 11/24/17 HARRY	2-3p	:30	•	NM 0	\$0.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/171 1	<u>Rate</u>				
Week: 11/20/17 11/26/171 1	\$25.00			ı	

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| Contract / Revision | Alt Order # | 1854008 / 08864311

 Contract Dates
 Product
 Estimate #

 11/21/17 - 11/27/17
 DOUG JONES FOR SET 5103

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*Line Ch Start Date End Date Description	Time	Days Length Week ' Rate	Type Spots	Amount
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Spot Ch Date Range Description	<u>Rate</u> Start/End Time	Weekdays Length Rate	Туре	
1 WSFA 11/20/17-11/26/17 HARRY	2-3p	F :30 \$25.00	NM	
Credited				
N 113 WSFA 11/27/17 11/27/17 JUDGE JUDY 2ND RUN	3-330p	:30	NM 1	\$90.00
Start Date End Date Weekdays Spots/Week Week: 11/27/17 12/03/17 1 1	<u>Rate</u> \$90.00			
N 114 WSFA 11/21/17 11/21/17 JUDGE JUDY 2ND RUN	3-330p	:30	NM 1	\$90.00
Start Date End Date Weekdays Spots/Week	Rate	.00	,	4
Week: 11/20/17 11/26/17 -1 1	\$90.00			
N 115 WSFA 11/22/17 11/22/17 JUDGE JUDY 2ND RUN	3-330p_	:30	NM 1	\$90.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/171 1	<u>Rate</u> \$90.00			
N 116 WSFA 11/23/17 11/23/17 JUDGE JUDY 2ND RUN	3-330p	:30	NM 0	\$0.00
Start Date End Date Weekdays Spots/Week	Rate	.00		7
Week: 11/20/17 11/26/171 1	\$90.00	, and the second	T	
Spot Ch Date Range Description 1 WSFA 11/20/17-11/26/17 JUDGE JUDY 2ND RUN	Start/End Time 3-330p	Weekdays Length Rate	<u>Type</u> NM	
Credited	3-330p	.30	, , , , ,	
N 117 WSFA 11/24/17 11/24/17 JUDGE JUDY 2ND RUN	3-330p	:30	NM 1	\$90.00
Start Date End Date Weekdays Spots/Week	<u>Rate</u>			
Week: 11/20/17 11/26/171 1	\$90.00			***
N 118 WSFA 11/27/17 11/27/17 JUDGE JUDY 1ST RUN Start Date End Date Weekdays Spots/Week	330-4p Rate	:30	NM 1	\$90.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/27/17 12/03/17 1 1	\$90.00		1	
N 119 WSFA 11/21/17 11/21/17 JUDGE JUDY 1ST RUN	330-4p	:30	NM 1	\$90.00
Start Date End Date Weekdays Spots/Week	Rate			
Week: 11/20/17 11/26/17 -1 1	\$90.00	.00		\$90.00
N 120 WSFA 11/22/17 11/22/17 JUDGE JUDY 1ST RUN Start Date End Date Weekdays Spots/Week	330-4p Rate	:30	NM 1	\$90.00
Week: 11/20/17 11/26/171 1	\$90.00			
N 121 WSFA 11/23/17 11/23/17 JUDGE JUDY 1ST RUN	330-4p	:30	NM 0	\$0.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/171 1	Rate			
Week: 11/20/17 11/26/171 1 Spot Ch Date Range Description	\$90.00 Start/End Time	Weekdays Length Rate	Type	
1 WSFA 11/20/17-11/26/17 JUDGE JUDY 1ST RUN	330-4p	Th :30 \$90.00	NM	
Credited	•			
N 122 WSFA 11/22/17 11/22/17 Today in Alabama 430am	430-5a	:30	NM 1	\$10.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/171 1	<u>Rate</u> \$10.00	<u>.</u>		
N 123 WSFA 11/24/17 11/24/17 JUDGE JUDY 1ST RUN	330-4p	:30	NM 1	\$90.00
Start Date End Date Weekdays Spots/Week	Rate	.50	1,1,1,1	Q 00,00
Week: 11/20/17 11/26/171 1	\$90.00			
N 124 WSFA 11/27/17 11/27/17 WSFA 12 NEWS AT 4PM	M-F 4-430P	:30	NM 1	\$90.00
Start Date End Date Weekdays Spots/Week Week: 11/27/17 12/03/17 1 1	<u>Rate</u> \$90.00			
N 125 WSFA 11/21/17 11/21/17 WSFA 12 NEWS AT 4PM	M-F 4-430P	:30	NM 1	\$90.00
N 125 VVOI A HIZTITI HIZTITI VVOI A 12 IVEVVO AT 4 MVI	WI-1 4-4001	.00		400.00

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| Contract / Revision | Alt Order # | 08864311

 Contract Dates
 Product
 Estimate #

 11/21/17 - 11/27/17
 DOUG JONES FOR SE 5103

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week Ra	te Type Spots	Amount
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/17 -1 1	<u>Rate</u> \$90.00			
N 126 WSFA 11/22/17 11/22/17 WSFA 12 NEWS AT 4PM Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/171 1	M-F 4-430P Rate \$90.00	:30	NM 1	\$90.00
N 127 WSFA 11/23/17 11/23/17 WSFA 12 NEWS AT 4PM Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/171 1	M-F 4-430P Rate \$90.00	:30	NM 0	\$0.00
Spot Ch Date Range Description 1 WSFA 11/20/17-11/26/17 WSFA 12 NEWS AT 4PM Credited	Start/End Time M-F 4-430P	Weekdays Length Rs Th :30 *\$90.		
N 128 WSFA 11/24/17 11/24/17 WSFA 12 NEWS AT 4PM <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/171 1	M-F 4-430P Rate \$90.00	:30	NM 0	\$0.00
Spot Ch Date Range Description 1 WSFA 11/20/17-11/26/17 WSFA 12 NEWS AT 4PM Credited	Start/End Time M-F 4-430P	Weekdays Length Rs F :30 \$90.		
N 129 WSFA 11/27/17 11/27/17 WSFA 12 NEWS AT 4PM <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week; 11/27/17 12/03/17 1 1	M-F 430-5P <u>Rate</u> \$115.00	:30	. NM 1	\$115.00
N 130 WSFA 11/21/17 11/21/17 WSFA 12 NEWS AT 4PM Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 -1 1	M-F 430-5P Rate \$115.00	:30	NM 1	\$115.00
N 131 WSFA 11/22/17 11/22/17 WSFA 12 NEWS AT 4PM Start Date End Date Weekdays Spots/Week Week; 11/20/17 11/26/171 1	M-F 430-5P Rate \$115.00	:30	N M 1	\$115.00
N 132 WSFA 11/23/17 11/23/17 WSFA 12 NEWS AT 4PM <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/171 1	M-F 430-5P Rate \$115.00	:30	NM 0	\$0.00
Spot Ch Date Range Description 1 WSFA 11/20/17-11/26/17 WSFA 12 NEWS AT 4PM Credited	Start/End Time	<u>Weekdays</u> <u>Length</u> <u>R:</u> Th :30 \$115.	ate <u>Type</u> 90 NM	
N 133 WSFA 11/23/17 11/23/17 Today in Alabama 430am Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/171 1	430-5a <u>Rate</u> \$10.00	:30	NM 1	\$10.00
N 134 WSFA 11/24/17 11/24/17 WSFA 12 NEWS AT 4PM Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/171 1	M-F 430-5P Rate \$115.00	:30	NM 0	\$0.00
Spot Ch Date Range Description 1 WSFA 11/20/17-11/26/17 WSFA 12 NEWS AT 4PM Credited	Start/End Time	Weekdays Length Ri F :30 \$115.	ate <u>Type</u> 00 NM	
N 135 WSFA 11/27/17 11/27/17 WSFA 12 News at Five Start Date End Date Weekdays Spots/Week Week: 11/27/17 12/03/17 1 1	5-530pm <u>Rate</u> \$280.00	:30 .	NM 1	\$280.00
N 136 WSFA 11/21/17	5-530pm <u>Rate</u> \$280.00	:30	NM 1	\$280.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

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www.wsfa.com

| Contract / Revision | Alt Order # | 1854008 / 08864311

 Contract Dates
 Product
 Estimate #

 11/21/17 - 11/27/17
 DOUG JONES FOR SEI 5103

Advertiser - Original Date / Revision
POL/Jones, Doug/D/Sena 11/17/17 / 11/28/17

	Start/End	Spots/			
*Line Ch Start Date End Date Description	Time	Days Length Week Rate		ts	Amount
N 137 WSFA 11/22/17 11/22/17 WSFA 12 News at Five	5-530pm	:30	NM	1	\$280.00
Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/171 1	<u>Rate</u> \$280.00		į		
N 138 WSFA 11/23/17 11/23/17 WSFA 12 News at Five	5-530pm	:30	NM	1	\$280.00
Start Date End Date Weekdays Spots/Week	Rate	.00		•	,
Week: 11/20/17 11/26/171 1	\$280.00				
N 139 WSFA 11/24/17 11/24/17 WSFA 12 News at Five	5-530pm	:30	NM	1	\$280.00
Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/171 1	<u>Rate</u> \$280.00				
N 140 WSFA 11/27/17 11/27/17 WSFA 12 News at Six - MF		:30	NM	2	\$700.00
Start Date End Date Weekdays Spots/Week	Rate	.00			•
Week: 11/27/17 12/03/17 2 2	\$350.00	•			
N 141 WSFA 11/21/17 11/21/17 WSFA 12 News at Six - MF		:30	NM	2	\$700.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week; 11/20/17 11/26/17 -2 2	<u>Rate</u> \$350.00				
		:30	NM	2	\$700.00
N 142 WSFA 11/22/17 11/22/17 WSFA 12 News at Six - MF Start Date End Date Weekdays Spots/Week	Rate	.50	, vavi	-	4 , 55,55
Week: 11/20/17 11/26/172 2	\$350.00				
N 143 WSFA 11/23/17 11/23/17 WSFA 12 News at Six - MF	6-630pm	:30	NM	2	\$700.00
Start Date End Date Weekdays Spots/Week	Rate				
Week: 11/20/17 11/26/172 2	\$350.00	.20	NM	1	\$3.00
N 144 WSFA 11/27/17 11/27/17 NET Early Today ON Start Date End Date Weekdays Spots/Week	4-430x Rate	:30	14(4)	,	Ψ5.00
Week: 11/27/17 12/03/17 M 1	\$3.00				
N 145 WSFA 11/21/17 11/21/17 NET Early Today ON	4-430x	:30	NM	1	\$3.00
Start Date End Date Weekdays Spots/Week	Rate				
Week: 11/20/17 11/26/17 -T 1	\$3.00	.00	NM	1	\$3.00
N 146 WSFA 11/22/17 11/22/17 NET Early Today ON Start Date End Date Weekdays Spots/Week	4-430x Rate	:30	INIVI	t	\$3.00
Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17w 1	\$3.00				
N 147 WSFA 11/23/17 11/23/17 NET Early Today ON	4-430x	:30	NM	1	\$3.00
Start Date End Date Weekdays Spots/Week	Rate				
Week: 11/20/17 11/26/17T 1	\$3.00			_	\$0.00
D 148 WSFA 11/21/17 11/26/17 Today in Alabama 530a	528am-6am	:30	NM	0	\$0.00 \$10.00
N 149 WSFA 11/21/17 11/26/17 Today in Alabama 430am	430-5a	:30	NM	1	\$10.00
Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 -TWTF 1	<u>Rate</u> \$10.00				
N 150 WSFA 11/24/17 11/24/17 Today in Alabama 430am	430-5a	:30	NM	1	\$10.00
Start Date End Date Weekdays Spots/Week	Rate				
Week: 11/20/17 11/26/17F 1	\$10.00			_	0050.00
N 151 WSFA 11/21/17 11/26/17 NBC Today Show	7-9am	:30	NM	2	\$350.00
Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 -TwTF 2	<u>Rate</u> \$175.00				
N 152 WSFA 11/25/17 11/25/17 NET Soccer	1130A-2P	:30	NM	1	\$35.00
Start Date	Rate		ļ		
Week: 11/20/17 11/26/17S- 1	\$35.00				
N 153 WSFA 11/24/17 11/24/17 NHL	12P-3P	:30	NM	1	\$75.00

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VACABLE!	wefa	COD

 Contract / Revision
 Alt Order #

 1854008 /
 08864311

 Contract Dates
 Product
 Estimate #

 11/21/17 - 11/27/17
 DOUG JONES FOR SEt 5103

Alline Ob Otest Data Find Data Department	Start/End Time	Spots/ Days Length Week	Rate Type	Spots	Amount
*Line Ch Start Date End Date Description Start Date End Date Weekdays Spots/Week	Rate	Days Length Week	rvate rype	Орого	Annount
Week: 11/20/17 11/26/17F 1	\$75.00				
N 154 WSFA 11/21/17 11/23/17 NET Early Today ON Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 -TWT 1	4-430x <u>Rate</u> \$3.00	:30	NM	1	\$3.00
N 155 WSFA 11/21/17 11/26/17 HARRY	2-3p	:30	NM	1	\$40.00
Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 -TWTF 1	<u>Rate</u> \$40.00				
N 156 WSFA 11/21/17	5-530a <u>Rate</u> \$130.00	:30	NM	1	\$130.00
N 157 WSFA 11/23/17	1030p-11p <u>Rate</u> \$150.00	:30	NM .	2	\$300.00
N 158 WSFA 11/23/17 11/23/17 Parade Repeat Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17T 3	2-5pm <u>Rate</u> \$75.00	:30	NM	3	\$225.00
N 159 WSFA 11/23/17 11/23/17 NET NFL Thanksgiving Ga Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17T 2	m ₁ 730-1030p <u>Rate</u> \$500.00	:30	NM	2	\$1,000.00
N 160 WSFA 11/21/17 11/23/17 DELAY/Tonight Show w/Ja Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17T 2	y I1105p-12A <u>Rate</u> \$115.00	:30	, NM	2	\$230.00
N 161 WSFA 11/26/17 11/26/17 WSFA 12 News at Five-Su	n Su 5-530p <u>Rate</u> \$90.00	:30	NM	1	\$90.00
N 162 WSFA 11/24/17 11/24/17 dateline Start Date End Date Weekdays Week: 11/20/17 11/26/17F 3	8-10pm <u>Rate</u> \$225.00	:30	NM	3	\$675.00
N 163 WSFA 11/25/17 11/25/17 Saturday Hour 3 <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/17S- 2	9-10PM <u>Rate</u> \$75.00	:30	NM	2	\$150.00
N 164 WSFA 11/27/17 11/27/17 HARRY <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/27/17 12/03/17 M 1	2-3p <u>Rate</u> \$25.00	:30	NM	1	\$25.00
		Totals		175	\$27,520.00

Time Period Agency Comm. Net Amount # of Spots **Gross Amount** (\$3,250.80)\$18,421,20 10/30/17 -11/26/17 141 \$21,672.00 \$4,970.80 11/27/17 -11/27/17 34 \$5,848.00 (\$877.20)Totals 175 \$27,520.00 (\$4,128.00)\$23,392.00

Signature:		Date:	
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RISK !!! CREDIT HARRIS AGENCY REP: TEL# 703-528-9387 CREDIT ADVISORY: ORDER WORKSHEET

TRF# 1854008 #0 \$\$\$

HEADLINE# 8864311 MOD# 5: APPROVED REV

REP \$\$\$

DEC3/17 12.56 *** WSFA-TV ***

FROM STATION **CHANGES**

FROM

REPORT

703-516-9680

FAX#

SALESMAN SCATTERGOOD OFF.# JEFF NAME BUYER REP.# JONES/D/SEN/AL MEDIA PARTNERS POLI/D CANAL NAME NAME ADV. AGY. # # ADV

. 56 Ø REGIONAL DEC3/17 (H) EDDINS DATE LOCAL RYAN WA NATL PRSN CLASS: SALES INVOICE) NEEDED 1650 ORDER, BILLING SUITE# (LINE, SE COLOP COMMENTS: 886431 PKWY 30339 WK-175 # GA CIRCLE CONTRACT EST#5103 NOV27/17 ATLANTA, 006 TAX SENAT STATE JONES FOR NOV21/17 DATES DOUG TAX # FLIGHT ORDER PRDCT CITY AGY

STA:

SCHEDULE CASH IN ADVANCE K, THIS IS **** CON CM

SE, SUITE#1650 SENT TO: BE ALL INVOICES ARE TO BE 900 CIRCLE 75 PARKWAY ATLANTA, GA 30339

MAKEGOOD OFFERS PRINT ΤO NO BUYS

MISSED:THU/730P-1030P OFFER:THU/730P-1044P UNRESL Z Z

RUNNING NFL DUE TO NOV23 NOV23 10:36P DENICE AIRED LATE AT THANKS, RUN. CMT:SPOT CMT: LATE

\$5,848.00 DEC/17 21672.00 NOV/17

27520.00

TOTAL

TOTAL CONTRACT

PLS ADVISE CONFIRM (DEC3/17)

\$500.00 \$500.00 PLEASE

LONG.

30s 30s

% WIYC % % WBMM % CABL 11% WCOV % % 0 % WAKA EAKA 14% 0% WNCF ESFA 39% % WSFA \$70,397 TOTALS MARKET

SHARES ESTIMATED

RA35+* HSZ SVC- NS DEMOS- REP: TEL# 703-528-9387
CREDIT ADVISORY: AGENCY CREDIT RIS
ORDER WORKSHEET

TRF# 1854008 #0 \$\$\$

HEADLINE# 8864311 MOD# 5: APPROVED REV

REP SSS

/ISORY: AGENCY CREDIT RISK !!!

(SHEET HARRIS REPORT FROM STATION DEC3/17 13.07

CHANGES *** WSFA-TV **

703-516-968

FAX#

.07 m # SALESMAN REGIONAL DEC3/17 (H)EDDINS SCATTERGOOD DATE LOCAL RYAN OFF.# JEFF MA-NATL PRSN NAME CLASS: BUYER SALES REP.# INVOICE) NEEDED 1650 ORDER, BILLING SUITE# (LINE, SE CO-OB JONES/D/SEN/AL COMMENTS: MEDIA 886431 PKWY 30339 PARTNERS WK-1 75 # GA 900 CIRCLE SENAT EST#5103 CONTRACT NOV27/17 ATLANTA POLI/D CANAL TAX NAME NAME STATE FOR NOV21/17 AGY. ADV. JONES DATES DOOG TAX # FLIGHT # ORDER PRDCT CITY ADV AGY

STA:

S

CON

**** THIS IS A CASH IN ADVANCE SCHEDULE
ALL INVOICES ARE TO BE SENT TO:
900 CIRCLE 75 PARKWAY SE, SUITE#1650
ATLANTA, GA 30339

CONFIRM \$500.00 PLEASE LONG 30s 30s RUNNING NFL NOV23 NOV23 DUE TO 10:36P DENICE CMT:SPOT AIRED LATE AT THANKS, OFFER: THU/730P-1044P MISSED: THU/730P-1030P RUN. CMT: LATE MAKEGOOD OFFERS TO PRINT UNRESL NO BUYS

(DEC3/17) PLS ADVISE

PLS ADVISE SPOTS (DEC3/17) 30S \$150.00 30S \$150.00 3 TO NEL RUNNING LONG. THANKS, DENICE NOV23(2/WK) NOV23(2/WK) AT 11:01P AND 11:17P DUE PLEASE CONFIRM LATE RUNS. CMT:SPOTS AIRED LATE MISSED: THU/1030P-1100P OFFER: THU/1045P-1120P IN NEWS. CMT:AIRED BUY#153 UNRESL Ω

CONTRACT TOTAL 5,848.00 DEC/17 21672.00 NOV/17

27520.00 175

TOTAL

О % WIYC **₩** WBMM % O CABL 77% WCOV % % % O M WAKA EAKA 1 0 4 % % WNCF ESFA 39% WSFA \$70,397 TOTALS MARKET

ESTIMATED SHARES

SVC- NSI DEMOS- RA35+* REP: TEL# 703-528-9387 CREDIT ADVISORY:

TRF# 1854008

\$\$\$ 0#

MOD# 5: APPROVED REV

8864311

HEADLINE#

REP \$\$\$

DEC3/17 13.1 *** WSFA-TV * FROM STATION **CHANGES** FROM RISK !!! REPORT CREDIT HARRIS AGENCY ORDER WORKSHEET

703-516-9680

FAX#

ADV #	- ADV.	NAME	ADV. NAME POLI/D JONES/D/SEN/AL	N/AL	REP.#	OFF.#	SALESMAN #	# 2
AGY #	_ AGY.	NAME	AGY. NAME CANAL PARTNERS MEDIA	DIA	BUYER NAME JEFF SCATTERGOOD	JEFF SC	ATTERGOOD	
			900 CIRCLE 75 PKWY	Y SE, SUITE# 1650	SALES PRSN WA-		RYAN EDDINS (H)	
			ATLANTA, GA 30339					
ORDER #			CONTRACT # 8864311	311	CLASS: NATE.		LOCAL REGIONAL	ī.
PRDCT DOUG JOI	VES FO	R SEN	AT EST#5103 COMMEN	DOUG JONES FOR SENAT EST#5103 COMMENTS: (LINE, ORDER, INVOICE)	ICE)			
FLIGHT DATES NOV21/17	JV21/1	7	NOV27/17 WK-1					
CITY TAX	S	STATE TAX		CO-OP BILLING NEEDED			DATE_DEC3/17 13.12	7 13.12

SCHEDULE CASH IN ADVANCE K, S SIHL **** Ŋ CON

SUITE#1650 SENT TO: SE, SUITE ALL INVOICES ARE TO BE 900 CIRCLE 75 PARKWAY 30339 GA ATLANTA,

PLS ADVISE CONFIRM (DEC3/17) \$500.00 PLEASE LONG 30s 30s RUNNING NFL NOV23 NOV23 DUE TO CMT:SPOT AIRED LATE AT 10:36P DENICE THANKS, MISSED: THU/730P-1030P OFFER: THU/730P-1044P RUN. CMT: LATE STATION MAKEGOOD OFFERS M7 UNRESL BUY#155 TO PRINT NO BUYS

PLS ADVISE. SPOTS (DEC3/17) 30S \$150.00 30S \$150.00 NFL RUNNING LONG. OL SED:THU/1030P-1100P NOV23(2/WK)
'FER:THU/1045P-1120P NOV23(2/WK)
CMT:SPOTS AIRED LATE AT 11:01P AND 11:17P DUE MISSED: THU/1030P-1100P OFFER: THU/1045P-1120P BUY#153 UNRESL 8Σ

PLS ADVISE (DEC3/17) CONFIRM PLEASE \$115.00 DENICE TO NET RUNNING LONG. THANKS, 30s 30s PLEASE CONFIRM LATE RUNS. DUE NOV23 NOV23 CMT:SPOT AIRED LATE AT 12:04AM DENICE THANKS, MISSED: THU/1100P-1200M OFFER: THU/1120P-1220A IN NEWS. RUN. CMT:AIRED CMT: LATE BUY#156 UNRESL Σ 0

TOTAL % O WIYC TOTAL ω % WBMM 0 CABL WCOV 118 33 % % 0 WAKA EAKA 14% 0% WNCF ESFA 300% WSFA \$70,397 TOTALS MARKET

\$5,848.00

DEC/17

21672.00

NOV/17

27520.00 175

CONTRACT

SHARES ESTIMATED

SVC- NSI DEMOS- RA35+

REP: TEL# 703-528-9387

MOD# 5: APPROVED REV

HEADLINE# 8864311

REP SSS

DEC3/17 13.20
** WSFA-TV *** 703-516-9680 REPORT FROM STATION **CHANGES** FAX# RISK !!! CREDIT HARRIS AGENCY CREDIT ADVISORY: ORDER WORKSHEET TRF# 1854008 #0 \$\$\$

*** WSFA-TV

ADV #	ADV.	NAME	ADV. NAME POLI/D JONES/D/SEN/AL	REP.#	OFF.#	SALESMAN #
AGY #	_ AGY.	AGY. NAME	CANAL PARTNERS MEDIA	BUYER NAME	1E JEFF SCATTERGOOD	RGOOD
			900 CIRCLE 75 PKWY SE, SUITE# 1650	SALES	PRSN WA- RYAN E	RYAN EDDINS (H)
			ATLANTA, GA 30339	1		
ORDER #		Analysis (constraints)	CONTRACT # 8864311	CLASS: NATE.	ATE. LOCAL	REGIONAL
PRDCT DOUG JONES FOR SENAT	NES FO	R SEN	AT EST#5103 COMMENTS: (LINE, ORDER, INVOICE)	INVOICE)		
FLIGHT DATES NOV21/17	OV21/1	7	NOV27/17 WK-1			
CITY TAX	σ	STATE 1	TAXCO-OP BILLING NEEDED)ED		DATE_DEC3/17 13.20

SCHEDULE CASH IN ADVANCE Ø SH SIHL **** CON CM

900 CIRCLE 75 PARKWAY SE, SUITE#1650 ATLANTA, GA 30339 SENT TO ALL INVOICES ARE TO BE

PLS ADVISE CONFIRM (DEC3/17) \$500.00 PLEASE LONG 30s 30s NFL RUNNING DUE TO NOV23 NOV23 10:36P DENICE CMT:SPOT AIRED LATE AT THANKS, MISSED: THU/730P-1030P OFFER: THU/730P-1044P RUN. CMT: LATE NO BUYS TO PRINT STATION MAKEGOOD OFFERS: BUY#155 UNRESL

\$115.00 (DEC3/17) \$115.00 PLS ADVISE. 1G: PLEASE CONFIRM PLS ADVISE. SPOTS (DEC3/17) *FER:THU/1045P-1120P NOV23(2/WK) 30S \$150.00 CMT:SPOTS AIRED LATE AT 11:01P AND 11:17P DUE TO NFL RUNNING LONG. CMT:AIRED IN NEWS. PLEASE CONFIRM LATE RUNS. THANKS, DENICE FER:THU/1120P-1220A NOV23 30S \$:
CMT:SPOT AIRED LATE AT 12:04AM' DUE TO NFL RUNNING LONG:
CMT:LATE RUN. THANKS, DENICE MISSED: THU/1100P-1200M MISSED: THU/1030P-1100P OFFER: THU/1045P-1120P OFFER: THU/1120P-1220A BUY#156 BUY#153 UNRESL UNRESL ωΣ ω Σ

PLS ADVISE. (DEC3/17) 30S \$500.00 (DE 30S \$500.00 PLS PLEASE CONFIRM. THANKS, MISSED:SUN/730P-1030P
OFFER:SUN/720P-1051P
CMT:SPPOT AIRED AT 720P (1ST BREAK INTO NFL) CMT: DENICE BUY#47 UNRESL M10

DEC3/17 13.20 *** WSFA-TV *** REP: TEL# 703-528-9387
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET
HARRIS REPORT FROM STATION I

\$5,848.00 REP HEADLINE# 8864311 TRF# 1854008 \$\$\$ MOD# 5: APPROVED REV #0 \$\$\$ DEC/17 21672.00 NOV/17

27520.00 175 CONTRACT TOTAL TOTAL TOTAL WIYC 08 WBMM 38 CABL 0% WCOV 118 WAKA 33% EAKA 0% WNCF 148 ESFA 08 WSFA 398 MARKET TOTALS \$70,397

ESTIMATED SHARES

SVC- NSI DEMOS- RA35+*

REP HEADLINE# 8864311 TRF# 1854008 \$\$\$ MOD# 5: APPROVED REV #0 \$\$\$

REP: TEL# 703-528-9387
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET
HARRIS REPORT FROM STATION DEC3/17 13.24
CHANGES *** WSFA-TV ***

ADV #	ADV.	NAME	ADV. NAME POLI/D JONES/D/SEN/AL	RE	REP.#	OFF.#	SALESMAN #	
AGY #	AGY.	AGY. NAME	CANAL PARTNERS MEDIA	BU	YER NAME J	BUYER NAME JEFF SCATTERGOOD	GOOD	
			900 CIRCLE 75 PKWY SE, SUITE# 1650	ı	SALES PRSN WA-		RYAN EDDINS (H)	
			ATLANTA, GA 30339					
ORDER #			CONTRACT # 8864311	CL	CLASS: NATL.	LOCAL	REGIONAL	
PRDCT DOUG	ONES FC	R SEN	DOUG JONES FOR SENAT EST#5103 COMMENTS: (LINE, ORDER, INVOICE)	DER, INVOICE				
FLIGHT DATES NOV21/17	NOV21/1	7	NOV27/17 WK-1					
CITY TAX	so	STATE TAX	TAXCO-OP BILLING NEEDED	NEEDED		Õ	DATE_DEC3/17 13.24	13.24

STA:

**** THIS IS A CASH IN ADVANCE SCHEDULE **** CON CM

ALL INVOICES ARE TO BE SENT TO: 900 CIRCLE 75 PARKWAY SE, SUITE#1650 ATLANTA, GA 30339

	(DEC3/17) PLS ADVISE.		(DEC3/17)
	(DE(PLEASE CONFIRM	(DEC
	\$500.00		\$150.00
	308 308	INING LONG.	308
	NOV23 NOV23		NOV23(2/WK)
	MISSED: THU/730P-1030P OFFER: THU/730P-1044P	CMT:SPOT AIRED LATE AT 10:36P CMT:LATE RUN. THANKS, DENICE	MISSED: THU/1030P-1100P OFFER: THU/1045P-1120P
INT OOD OFFERS	BUY#155		BUY#153
YS TO PRINT ON MAKEGOOD	UNRESL		UNRESL
NO BUYS	M7		Mα

	•	
(DEC3/17) PLS ADVISE SPOTS	(DEC3/17) PLS ADVISE. CONFIRM	(DEC3/17) PLS ADVISE. THANKS,
30S \$150.00 30S \$150.00 TO NFL RUNNING LONG. THANKS, DENICE	30S \$115.00 (DEC3 30S \$115.00 PLS A TO NFL RUNNING LONG: PLEASE CONFIRM	\$500.00 \$500.00 CONFIRM.
30s \$150. 30s \$150. TO NFL RUNNING THANKS, DENICE	30S 30S INING LO	30s 30s PLEASE
OOP NOV23(2/WK) 20P NOV23(2/WK) LATE AT 11:01P AND 11:17P DUE S. PLEASE CONFIRM LATE RUNS.	200M NOV23 220A NOV23 LATE AT 12:04AM DUE TO NFL RUN THANKS, DENICE	OP 1P NOV26 AT 720P (1ST BREAK INTO NFL).
MISSED:THU/1030P-1100P OFFER:THU/1045P-1120P CMT:SPOTS AIRED LATE CMT:AIRED IN NEWS. F	MISSED:THU/1100P-1200M OFFER:THU/1120P-1220A CMT:SPOT AIRED LATE AT 12:04AM * DUE CMT:LATE RUN. THANKS, DENICE	MISSED:SUN/730P-1030P OFFER:SUN/720P-1051P CMT:SPPOT AIRED AT 72 CMT:DENICE
BUY#153	BUY#156	BUY#47
UNRESL	UNRESL	UNRESL
Σ 8	<u>ο</u>	M10

(DEC3/1/) Pls Advise	THANKS,	(DEC3/17)	PLS ADVISE.	RED IN	
308 \$500,00	PLEASE CONFIRM. THANKS,	\$150.00	\$150.00	SPOT AIRED IN	
7 0 0 0 0 0	PLEASE	308	308	ING LONG.	DENICE
NO (NO NO N	CMT:SPPOT AIRED AT 720P (1ST BREAK INTO NFL).	NOV26	NOV26	LATE AT 11:15P DUE TO NFL RUNNING LONG.	PLEASE CONFRIM LATE RUN. THANKS, DENICE
MISSED: SON//30F-1030F OFFER: SUN/720P-1051P	CMT:SPFOT AIRED AT 720 CMT:DENICE	MISSED: SUN/1030P-1100P	OFFER: SUN/1051P-1121P	CMT:SPOT AIRED LATE AT	CMT:NEWS. PLEASE CONF
BUX#4/		BUY#48			
MIO ONKEST BOX#4/		UNRESL			
O T IM		M11			

REP: TEL# 703-528-9387
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET
HARRIS REPORT FROM STATION DEC3/17 13.24
CHANGES *** WSFA-TV ***

REP HEADLINE# 8864311 TRF# 1854008 \$\$\$ MOD# 5: APPROVED REV #0 \$\$\$

\$5,848.00 DEC/17 21672.00 NOV/17

CONTRACT TOTAL TOTAL TOTAL SPOTS WIYC 08 WBMM 3% CABL 0% WCOV 11% WSFA 39% MARKET TOTALS \$70,397

27520.00

WAKA 33% EAKA 0% WNCF 14% ESFA 0%

ESTIMATED SHARES

SVC- NSI DEMOS- RA35+*

REP: TEL# 703-528-9387

HEADLINE# 8864311 TRF# 1854008 MOD# 5: UNAPPROVED REV #1 \$\$\$

REP SSS

REPORT FROM REP **CHANGES** FAX# RISK !!! CREDIT HARRIS AGENCY CREDIT ADVISORY: ORDER WORKSHEET

DEC4/17 09.37

703-516-9680

*** WSFA-TV

ADV #	ADV. NAME POLI/D JONES/D/SEN/AL	REP.# SALESMAN #
AGY # P	AGY. NAME CANAL PARTNERS MEDIA	BUYER NAME JEFF SCATTERGOOD
	900 CIRCLE 75 PKWY SE, SUITE# 1650	SALES PRSN WA- RYAN EDDINS (H)
	ATLANTA, GA 30339	
ORDER #	CONTRACT # 8864311	CLASS: NATL. LOCAL REGIONAL
PRDCT DOUG JONES	DOUG JONES FOR SENAT EST#5103 COMMENTS: (LINE, ORDER, INVOICE))ICE)
FLIGHT DATES NOV21/17	1/17 NOV27/17 WK-1	
CITY TAX	STATE TAX CO-OP BILLING NEEDED	DATE_DEC4/17 09.37

:LINE#:REP	:00:	TIME PER	PERIOD	 H	LGTH		: こ :	RATE	••	START		EΝD	:SPTS: WEEK	WEEK	: DAYS	: TOT!
: LINE	五#: :								••	DATE	••	DATE		/WK: INVT	••	:SPTS

SCHEDULE

CASH IN ADVANCE

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SH

THIS

CON CM

STA:

M7-11 OKD AS LINES 161-165 TTL SAME, \$27,520

REVISED ORDER

REP:

RYAN

FOR

THANKS JASMINE

PLS CONFM

SE, SUITE#1650

ALL INVOICES ARE TO BE SENT 900 CIRCLE 75 PARKWAY SE, SU

30339

GA

ATLANTA,

TO:

TL: TS: 0 THU 0 11/23 THANKS, DENICE 11/23 5103 SPOTS/WK SPOTS/WK SPOT/WK 1 EST# ~~~~~~~ \$150.00 FOR FOR FOR AGENCY CONFIRM. FOR NOV23 ON LINE-12 FOR NOV23 ON LINE-18 FOR NOV23 ON LINE-72 FOR NOV23 ON LINE-77 PLEASE 836 30 10P FOR NOV23 FOR NOV23 FOR NOV23 FOR NOV23 PRODUCT CODE = 967 11 CHANGES. AT AGENCY ADVERTISER CODE NEWS 1030P-1100P MAKE-GOOD MAKE-GOOD MAKE-GOOD WSFA 12 PROGRAM AGENCY THIT OF THE STANDS OF THE STAN PROGRAM : ORD COM1: S PROGRAM 153

SPOTS/WK

SPOT/WK SPOT/WK SPOT/WK

FOR

FOR

LINE-83 LINE-88 LINE-94 LINE-95

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MAKE-GOOD MAKE-GOOD MAKE-GOOD

MAKE-GOOD MAKE-GOOD

NOV24

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LINE-99
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11/23		11/23		11/26		11/26	CONFIRM.		11/26		11/26	SPOT	11/23	RUNNING LO	11/23	PLEASE	11/23	NG. PLEASE
11/23	DENICE	11/23	DENICE	11/26		11/26	PLEASE		11/26		11/26	ING LONG. DENICE	11/23	TO NFL THANKS,	11/23	ING LONG.	11/23	RUNNING LONG
\$500.00	CONFIRM. THANKS 153-157	\$115.00	CONFIRM. THANKS 153-157	\$500.00		\$500.00	BREAK INTO NFL).	T ON LINE-47	\$150.00		\$150.00	DUE TO NFL RUNNING E RUN. THANKS, DEN T ON LINE-48	\$150.00	P AND 11:17P DUE NFIRM LATE RUNS. T ON LINE-153	\$500.00	DUE TO NFL RUNNING T ON LINE-155	\$115.00	DUE TO NFL ON LINE-156
30	KSGIVING GAME CHANGES. PLEASE MADE UP OF LINES	м В	TONIGHT SHOW CHANGES. PLEASE MADE UP OF LINES	30	PIT-DET 10/29 PIT-DET 10/29	30	PIT-DET 10/29 RED AT 720P (1ST	OF A LATE RUN SPOT	30	NEWS AT 10:30P NEWS AT 10:30P	30	NEWS AT 10:30P RED LATE AT 11:15P PLEASE CONFRIM LATE OF A LATE RUN SPOT	P 30	AIRED LATE AT 11:01P IN NEWS. PLEASE CON:	30	SGIVING GA D LATE AT THANKS, F A LATE R	30	TONIGHT SHOW RED LATE AT 12:04AM N. THANKS, DENICE OF A LATE RUN SPOT
730P-1030P	: NFL THANKSGIVING :: PROGRAM CHANGES. A MAKEGOOD MADE UP	1100P-1200M	PROGRAM : DELAYED ORD COM1: PROGRAM PART OF A MAKEGOOD	730P-1030P	NFL SNF NFL SNF	720P-1051P	NFL SNF PIT- SPPOT AIRED	ŭ	1030P-1100	WSFA 12 WSFA 12	1051P-1121	WSFA 12 SPOT AI NEWS.	1045P-1120	WSFA 12 SPOTS AI AIRED IN	730P-1044P	Ü	1120P-1220A	GOM1: SPOT AIRED COM1: SPOT AIRED COM2: LATE RUN.
155 S	PROGRAM : ORD COM1: PART OF A	156 s	PROGRAM : ORD COM1: PART OF A	47 S	PROGRAM :	164 A	PROGRAM :	S IS	48 S	PROGRAM : CON COM1:	165 A	PROGRAM : ORD COM1: ORD COM2: THIS IS A	162 A	PROGRAM : ORD COM1: ORD COM2: THIS IS A	161 A	2: 2: 2: 0 H 0	163 A	PROGRAM: ORD COM1: ORD COM2: THIS IS A

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FAX# 703-516-9680

DEC4/17 09.37
*** WSFA-TV *** REP: TEL# 703-528-9387
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET
+ARRIS REPORT FROM REP
CHANGES

REP HEADLINE# 8864311 TRF# 1854008 \$\$\$ MOD# 5: UNAPPROVED REV #1 \$\$\$

: TOTL:	7) ISE.
DAYS	(DEC3/17) PLS ADVISE CONFIRM
:: WEEK :	\$500.00 \$500.00 PLEASE C
END :SPTS: WEEK DATE : /WK: INVT	30S 30S NING LONG.
START : DATE :	NOV23 NOV23 DUE TO NFL RUNNING
:	
RATE	AT 10:36P KS, DENICE
PERIOD : LGTH : SEC :	: MISSED:THU/730P-1030P OFFER:THU/730P-1044P CMT:SPOT AIRED LATE CMT:LATE RUN. THANK
:CD: TIME #: :	SOOD OFFER: BUY#155
:LINE#:REP :	STATION MAKEGOOD OFFERS M7 OK'D BUY#155
L	STA'S M7

	30S \$500.00 (DEC3/17) 30S \$500.00 PLS ADVISE. RUNNING LONG. PLEASE CONFIRM) 30S \$150.00 (DEC3/17) 30S \$150.00 PLS ADVISE. P DUE TO NFL RUNNING LONG. SPOTS RUNS. THANKS, DENICE	30S \$115.00 (DEC3/17) 30S \$115.00 PLS ADVISE. NFL RUNNING LONG. PLEASE CONFIRM	30S \$500.00 (DEC3/17) 30S \$500.00 PLS ADVISE. NFL). PLEASE CONFIRM. THANKS,	30S \$150.00 (DEC3/17) 30S \$150.00 PLS ADVISE. NFL RUNNING LONG. SPOT AIRED IN THANKS, DENICE	
	NOV23 NOV23 10:36P DUE TO NFL DENICE	NOV23(2/WK NOV23(2/WK 11:01P AND 11:17 ASE CONFIRM LATE	NOV23 NOV23 12:04AM DUE TO N	NOV26 NOV26 (1ST BREAK INTO	NOV26 NOV26 :15P DUE TO LATE RUN.	
••	MISSED:THU/730P-1030P OFFER:THU/730P-1044P CMT:SPOT AIRED LATE AT CMT:LATE RUN. THANKS,	MISSED:THU/1030P-1100P OFFER:THU/1045P-1120P CMT:SPOTS AIRED LATE AT CMT:AIRED IN NEWS. PLE	MISSED:THU/1100P-1200M OFFER:THU/1120P-1220A CMT:SPOT AIRED LATE AT CMT:LATE RUN. THANKS,	MISSED:SUN/730P-1030P OFFER:SUN/720P-1051P CMT:SPPOT AIRED AT 720P CMT:DENICE	MISSED: SUN/1030P-1100P OFFER: SUN/1051P-1121P CMT: SPOT AIRED LATE AT 11 CMT: NEWS. PLEASE CONFRIM	
OOD OFFERS	BUY#155	BUY#153	BUY#156	BUY#47	BUY#48	
ATION MAKEG	M7 OK'D BUY#155	M8 OK'D	M9 OK'D	M10 OK'D	M11 OK'D	

WIYC 0%
WBMM 3%
CABL 0%
WCOV 11%
WAKA 33% EAKA 0%
WNCF 14% ESFA 0%
WSFA 39%
TOTALS \$70,397
MARKET

ESTIMATED SHARES

SVC- NSI . DEMOS- RA35+*

*-MULTIPLE N-PROGRAM NAME Z-COMMENTS M-MAKEGOOD Y-DAYS L-LENGTH X-LATE C-CANCELLED DE-DELETE E-EFF DATES T-TIME S-SPOTS PER WEEK R-RATE Q-PAID PGM B-BUY TYPE P-CLASS, PLAN, SECT MOD CODE A-ADD